

SALES MANAGER

What will be the scope of your work?

- Active search and acquisition of new customers.
- Complete care of existing customers, developing business relationships with partners across the World.
- Extensive communication and cooperation with Czech Embassies and CzechTrade etc.
- Exploitation of new markets.
- Independent management of the business agenda in the CRM system.
- Work with a complete IVD and IVDD Medical Product line.
- Close cooperation and interaction with Manufacturing Department and New Product Development.

What will you need for this job?

- More than 3 years of experience in a similar position as a sales manager.
- Experience with B2B sales channels and the ability to combine them effectively.
- Experience in selling medical, cosmetic, sport or preferably pharma products.
- Flexibility, reliability and precision.
- Independence (self-motivated person) (ability to work hard at Home Office).
- Ability to work in a matrix team.
- Excellent English for active communication and coordination is a must.
- The desire to move things further and further develop.
- University degree or a Secondary school, in the field of economy/marketing/sales/communication etc.
- Team player with creative ideas.
- Willingness to travel .
- Driving license B.
- Excellent knowledge of MS Office.

What can you expect?

- Working in a fast growing company and fast expanding team.
 - Possibility to work from Home office.
 - 4 weeks holiday + 1 week extra bonus days off (after 6 months of employment).
 - Sick days off - max. 3 days a year.
 - Interesting and motivating financial conditions.
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